

# TENNESSEE REGULATORY AUTHORITY



Pat Miller, Chairman  
Deborah Taylor Tate, Director  
Sara Kyle, Director  
Ron Jones, Director

460 James Robertson Parkway  
Nashville, Tennessee 37243-0505

March 23, 2005

Beverly Jackson  
Manager of Regulatory Affairs  
CI<sup>2</sup>, Inc.  
200 Galleria Parkway, NW Suite 1200  
Atlanta, Georgia 30339

RE: Docket # 04-00354

Dear Ms. Jackson:

CLEC applicants are required, by statute, to demonstrate their managerial, financial and technical abilities to provide the services for which they seek authority. The Authority Staff sent a Data Request to CI<sup>2</sup> on November 3, 2005 requesting a more detailed pre-filed sworn testimony describing CI<sup>2</sup>'s financial and technical ability to provide telecommunications services in the State of Tennessee. The TRA received a Data Response on March 10, 2005; however, information on pages two (2) and three (3) of the pre-filed testimony had conflicting information when compared to the Forecasted Income Statement that was filed with the Application for the Certificate of Convenience and Necessity. The pre-filed testimony indicated that the forecasted financials for 2005 show an increase in revenues of \$27,293,405. The Forecasted Income Statement does not show the same increase.

Please provide an explanation and any necessary supporting documents by March 31, 2005. If you have any questions concerning this request or need additional information, please call Patsy Fulton at 615-741-2904 ext 193.

Sincerely,

Darlene Standley  
Utilities Division Chief

c. JoLynn Willingham, VP of Finance  
Docket File